



Design Tips

Sales Process

1. Confirm Meeting the same day
2. Meet client
3. Share designs within 24 hours for all spaces
4. Contact client by phone the next day to discuss potential design changes
5. Quick turn-around time for all requested changes (same day)
6. Ask for the sale.

Design Cost Saving Tips

When creating a design the following items will help reduce the cost of any design so be mindful of the client's budget:

- Use wall hanging system to design the space so you are using less material
- Use more hanging and shelving combinations
- Use no drawers
- Use no doors
- Use no crown molding
- Use no accessories

Obstructions To Measure

Our Closet Assessment PDF in the Training tab on the dealer portal in the Forms section is a great tool so we encourage you to use it.

Always be mindful of the following obstructions:

- Tear out size of existing space? Who is doing the tear-out?
- Doors (height, opening width, swing)
- Various ceiling heights
- Baseboard (height and depth)

- Angled Wall cross reference measurements
- Crawl space size and location (Width, height, height off the ground, and distance from left or right corner wall)
- Electric Panel size and location (Width, height, height off the ground, and distance from left or right corner wall)
- Light size and location (Width, height, height off the ground, and distance from left or right corner wall)
- Outlets (Height off the ground, distance from left or right corner wall)
- Light Switch (Height off the ground, distance from left or right corner wall)
- Windows (width, height, height off the ground, distance from left or right corner wall)
- Air Ventilations (width, height, height off the ground, and distance from left or right corner wall)

Fillers & Cutting Material

You can get fillers with the following available dimension of maximum 84" height x maximum 3" width.

You have the following options when material is being installed:

1. Install the material right against the wall by leaving a .25" of open space on either side so no cutting is required.
2. Use a filler against all walls that will be cut down to 1" and so no other cutting required.
3. Install material wall to wall with no fillers and or spacing and cut the minimum number of shelves on-site for a custom fit into the space.

ALWAYS USE A FILLER WHEN PLACING A DOOR OR DRAWER BANK AGAINST A WALL. THIS IS HELPFUL TO ALLOW THE SWING OF THE DOOR AND FULL OPENING OF THE DRAWERS.

Baseboards

When installing the material into any space it is standard practice to notch out the baseboards for all Floor gables wherever applicable.

If you keep the system on a rail and use Wall gables than you generally have access to the floor since the system will sit 6" off the ground and above all baseboards.

Gables and Hole Patterns

You are able to order gables with full drilled hole pattern on both sides of the gable, half drilled holes only on one side of the gable and or no holes on either side of the gable. Remember,

holes are great for adjustability. Once the holes are eliminated than you need to have dimensions for all inventoried items going into the design and have the installer drill all necessary holes on-site. This approach takes away ALL adjustability.

Gable Heights

- Floor

We can create any height within the 32mm hole pattern program, maximum of 108" with one continuous 1mm laser edge band.

- Wall - with a back notch on the gables and rail system

We can create any height within the 32mm hole pattern program, maximum of 84" with one continuous 1mm laser edge band.

Gable Depths

- Floor

We can create almost all depths but the most used and designed with depths are: 12", 14", 16", 19", and 24". Maximum depth allowed 30"

- Wall - with a back notch and rail system

We can create almost all depths but the most used and designed with depths are: 12" and 14". Maximum depth allowed 16"

Edge-band Location

All visible locations on gables and shelves will have edge band. However, you MUST request custom edge band locations if you want to hide actual melamine product from being visible to the eye on custom pieces. For example: a shorter wall gable may need edge banding done to the bottom part of the gable. A shorter person looking up at the gable may be able to see raw material.

Rod Placement

Please refer to the various spaces in the Training tab for Design Ergonomics PDF documents. Please apply the following heights accordingly:

Double Hang – top rod at 80" and bottom rod at 40" with fixed shelf top shelf at 84"

Long hang – place rod at 65-70" pending client clothing length, with one or two cubicles above

Single Rod with Shelf above – please rod at 68" and fixed shelf should have top shelf at 72"

Kids Closet triple rod – 28", 56" and 80" with fixed shelf top shelf at 84"

Fixed Shelf Placement

You must always design each tower with minimum 2 fixed shelves (top and middle/bottom) and or maximum 3, top, middle and bottom. This gives structure stability and less movement.

Support Cleats

Don't be shy and use cleats in your design for extra support or for anchoring. Typically they are placed above the bottom fixed shelf in a tower or below the top fixed shelf in a tower. This gives the tower stability and takes away any room for movement. Also, you can use cleats when dealing with a wider hanging sections (36" or more) below the fixed shelf to help reduce bowing of material and give extra support. OR, you may use the two cleat system at the top and bottom to help anchor a tower (floor gables used only) into the wall without using a rail system. For example: 19" deep floor gables in a linen closet that is to be installed 12" off the ground. You must use floor gables for this depth since wall gables only allow a max depth of 16". So, to help anchor the system onto the wall and off the floor you **MUST** use cleats...perhaps top, middle and bottom.

Drawers

We can create any height of drawer but the depth is limited due to slide dimensions available.

Standing Heights:

6" for under garments, belts, socks, and jewelry

8" for t-shirts, shorts and smaller items

12" for bulkier items

12.5" for office filing system

Standard Depths:

12" depth is used in 12" deep tower

14" depth is used in a 14" deep tower – most common

18" depth is used in a 19" deep tower

22" depth is used in a 24" deep tower

Accessories

Always remember that we cannot custom create the accessories so you **MUST** always work with the following widths and depths:

18" wide x 14" deep

24" wide x 14" deep

30" wide x 14" deep

Should you put the above inside a unit that is deeper than the accessory must be installed closer to the front and dead space left at the back, this is best for accessibility.

Shoe Shelves

18" wide shelf typically holds 2 to 3 pairs pending shoe size

24" wide shelf typically holds 3 to 4 pairs pending shoe size

You must allow 6" to 8" of spacing between shelves for shorter height shoes and 15" to 20" of height for boots.

Closet (Reach-in & Walk-in)

- 14" deep x 84" height is the most common used dimension
- Do not exceed the width of 36" with shelves and always place a second gable at this dimension to prevent bowing of material
- Do not exceed 30-36" for drawer width
- The slides can handle 50lbs of weight
- Always leave 25" of minimum open space before starting a design on the connecting wall. Remember the clothes when hung up require 24" of space – we recommended 28"
- Also use a bridge shelf to connect towers on all designed walls for one continuous top-shelf.
- Give the standard 12" top-shelf of open space to the ceiling
- You need to make sure you allow minimum 12" of shelf width space for folded items to sit comfortably on the shelf.

Islands in the Closet

Standard counter height of 36" and standard depth of 28" minimum in order to house 14" deep drawers on both sides of the island.

Wardrobe Rules

- You must design with 24" depth material in order to allow clothes to hang behind closed doors.
- You are able to use 22" deep drawers in this space given the large depth of your gables.

Crown Molding Rules

You must work backwards starting from the ceiling height dimension as follows in order to install crown molding into any space:

1. Ceiling Height
2. Minus minimum 4" (flat) to 5.5" (traditional) to allow for crown and valance
3. = Total working height available for your gables

Pay attention to lighting location since the traditional crown molding will angle out the 4" and it needs to be clear of obstructions for easy install.

Linen

Design all linen spaces with 19" deep material, minimum. It's better to leave 12-24" of top-shelf space so they can storage larger items up above. Design with 72" height to leave this required top-shelf space.

Pantry

We recommend to design all pantries spaces with 16" deep material, as standard. It is better to leave top-shelf space as well so they can store items closer to the ceiling that they may not use frequently.

Mudroom

- Standard bench is maximum height of 16.5" to 17.5"
- Depths can vary for both bench and upper cabinets. However, 19" depth is a good start dimension for the bench portion and 14" depth for the upper portion. This gives it a pop out affect. You can designs with 24" bottom and 19" top as well.
- Hooks must be installed on wood material before they mount onto the drywall and not directly to drywall. As well, hooks need to sit at an overall height of 48" from the top of the bench seat.
- Measure your washer and dry, including the open space behind them for the overall depth.
- Pay attention to top versus front loading washer and dryers and take the proper overall height of the units with the top loading doors open. This will give you true dimensions needed before installing upper cabinets. Typical spacing required between washer and dryer and start of upper cabinets is 18" of height.
- When creating locker style, you can make the gables as shallow as 6" in depth in order to give a bigger and open sitting area on the bench.

Office

Standard desk height is 30" from the ground up

You can do any depth but the standard desk depth is 24"

All filing drawers must be minimum 15" width for letter size and 18" width for legal size and 22" depth

You require 18" height from the top of the desk before the start of upper cabinets.

Bar

This space is going to be unique to each measurement so my recommendation is to review the Design Ergonomics PDF in order to ask the right questions so you can determine the right design for your client. Having proper inventory of what needs to fit into this space is key for designing a functional space!

Standard counter height of 36" and standard depth of 24" for base cabinets and 14" depth for upper cabinets.

Entertainment

This space is going to be unique to each measurement so my recommendation is to review the Design Ergonomics PDF in order to ask the right questions so you can determine the right design for your client. Having proper inventory of what needs to fit into this space is key for designing a functional space!

You want to be mindful of dimensions of all inventories going into the space
How high should the TV sit compared to the couch and seating height

Will your remotes operate OK? Make sure to use 5 piece door or Lancaster GD with clear insert so the remotes can reach all electronics.

Garage (Coming Soon)

Murphy Bed (Coming Soon)